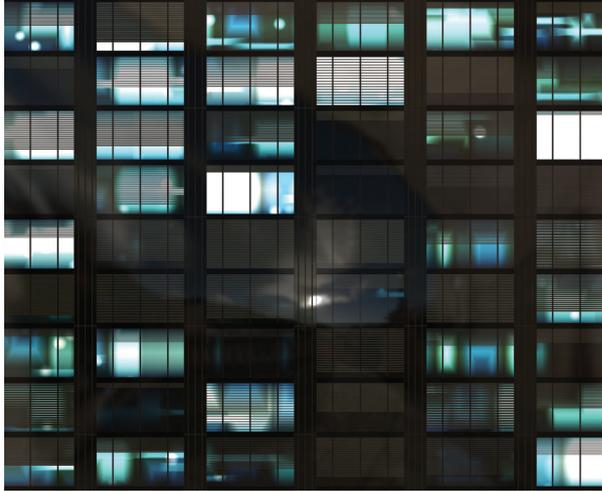


infocus

case studies

Sector: Clinical Network Services



enhanced I.T. Networks*

- *Design
- *Implementation
- *Virtualisation

enhanced I.T. Continuity*

- *Security
- *Back-up
- *Recovery

enhanced I.T. Support*

- *Helpdesk
- *Maintenance
- *Monitoring

enhanced I.T. Cloud*

- *Applications
- *Compute
- *Connectivity

Clinical Network Services (CNS) is an Australian, full service Contract Research Organisation specialising in the planning and management of Phase I & II clinical trials for SME biotech companies. CNS approached Deployus for a solution that would allow them secure and consistent access to their highly valuable intellectual property and corporate assets, and which took into account the strict I.T. security protocols in place within the clinical research sector.

The Deployus team responded to CNS with a solution that incorporated full virtualisation, desktop replacement, application presentation and BYOD to allow CNS employees to operate with the same look and feel on any device, anywhere and most importantly, in a completely secure environment. The intelligent solution that was ultimately implemented allowed CNS to present information as a picture when viewed outside the corporate network to ensure no data transfer took place and information assets remained protected.

To provide CNS with a complete solution, Deployus sourced and procured all equipment associated with the new platform and pre-commissioned as much of it as possible before it was delivered to site. The hardware and software sourced included HP servers and storage, Citrix XenApp application delivery/application virtualisation/shared desktop presentation and VMware vSphere virtualisation.

The value that the Deployus team was able to deliver for CNS will be realised for several years to come. CNS, a 40 seat business, now operates a 'big business' desktop and application delivery platform. CNS has the ability to very easily expand internationally using centralised data and a presentation solution allowing staff to collaborate easily, no matter where they're based. Commercially, CNS realised the benefits of the rollout immediately via the reduced management costs associated with their new virtualised environment.

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10
/ 10
for
application
optimisation

Revolutionary Service and Inspiring Delivery

Deployus put their 'problem solver' hats on and capitalised on their strong vendor relationships to deliver to CNS a solution that allowed software applications to be run in a presentation environment – a solution that software vendors would typically claim isn't possible. To make it happen, Deployus invested significant time into understanding application nuances, debugging and making configuration changes and working closely with vendors to run an application virtualisation environment.

0 hrs
of blocked
downtime

Invested commitment, certainty and quality

To make sure the implementation of the new platform was seamless and nearly invisible, all steps were pre-staged with configurations completed and the final solution signed off by CNS prior to the first user migration. Users were then individually migrated across to the new platform at a time convenient to them, where they were presented with all of the same settings and configurations that they were used to on their previous desktops.